

# FCF VALUATION

# Roadmap

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Dividend-Discount Model: *BDM [Chapter: Valuing Stocks]*

Cash flows: *BDM [Chapter: Fundamentals of Capital Budgeting]*

1. Free Cash Flows (FCF)
2. Terminal value of a project
3. Incremental cash flows

# Dividend Discount Model

# Value of a Stock

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- What is the fundamental value of a stock?
- What if the investor plans to sell the stock before the end of the company?

# Value of a Stock

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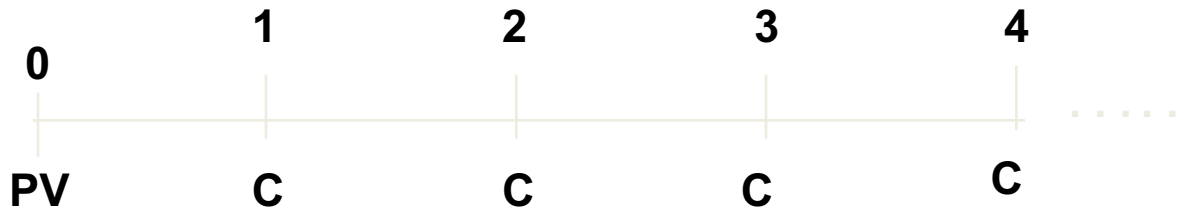
- What is the fundamental value of a stock?
- What if the investor plans to sell the stock before the end of the company?

- $$P_0 = \frac{Div_1}{1+r_E} + \frac{Div_2}{(1+r_E)^2} + \dots = \sum_{n=1}^{\infty} \frac{Div_n}{(1+r_E)^n} = \frac{Div_1}{r_E}$$

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# Perpetuity

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$$PV = \frac{C}{(1+r)} + \frac{C}{(1+r)^2} + \frac{C}{(1+r)^3} \dots \quad (1)$$

- Multiply by  $1+r$

$$(1+r)PV = C + \underbrace{\frac{C}{(1+r)} + \frac{C}{(1+r)^2} \dots}_{= PV} \quad (2)$$

# Perpetuity

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–  $(1+r) PV = C + PV$

– Rearranging a bit:

–  $rPV = C$

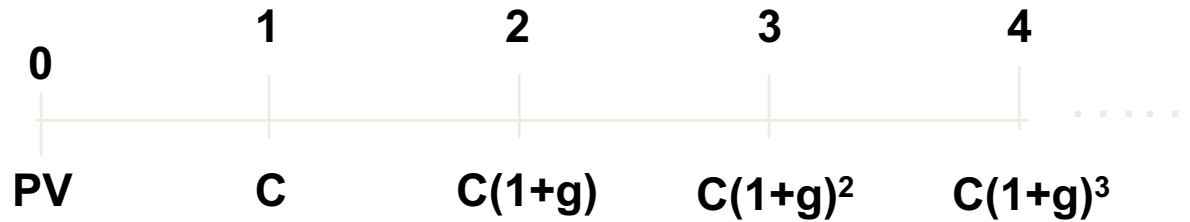
• Therefore

$$\text{PV of perpetuity} = \frac{C}{r}$$

➔ *What if cash-flow increases over time?*

## Growing perpetuity ( $r > g$ )

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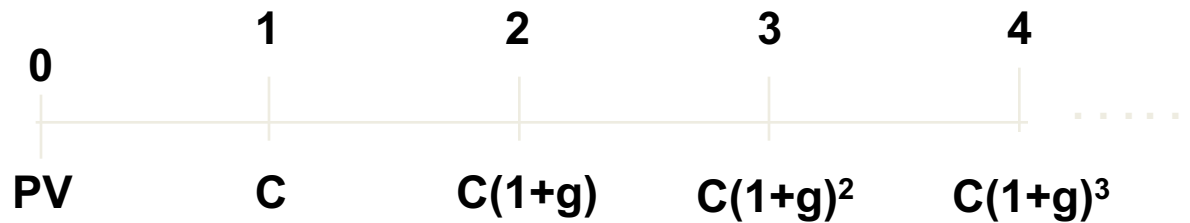


$$PV = \frac{C}{1+r} + \frac{C(1+g)}{(1+r)^2} + \frac{C(1+g)^2}{(1+r)^3} \dots$$



## Growing perpetuity ( $r > g$ )

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$$PV = \frac{C}{1+r} + \frac{C(1+g)}{(1+r)^2} + \frac{C(1+g)^2}{(1+r)^3} \dots$$

times  $\frac{1+r}{1+g}$

$$\frac{1+r}{1+g} PV = \frac{C}{1+g} + \underbrace{\frac{C}{1+r} + \frac{C(1+g)}{(1+r)^2} \dots}_{= PV}$$

## Growing perpetuity ( $r > g$ )

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$$\left(\frac{1+r}{1+g} - 1\right)PV = \frac{C}{1+g} \Rightarrow (1+r - (1+g))PV = C$$

$$\text{PV of growing perpetuity} = \frac{C}{r - g}$$

# Free Cash Flows (FCF)

# Free Cash Flows

Free Cash Flow = Incremental after-tax cash flows the project would generate on average if it had no debt

1

2

FCF does not reflect...

1 Risk

2 Financing

$$PV = \frac{FCF}{(1 + WACC)^N}$$

Weighted Average Cost of Capital (WACC)  
accounts for the effects of Risk and Financing

## FCF formula

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t = tax rate

Dep. =  
Depreciation

CAPX = Capital  
Expenditures

$$\text{FCF} = (1 - t) \cdot \text{EBIT} + \text{Dep.} - \text{CAPX} - \Delta\text{NWC}$$

Net Working Capital (NWC) = Inventory + A/R – A/P  
 $\Delta\text{NWC}$  = Change in NWC since last year

## In words...

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- If the project had no debt...
  - There would be no interest expense
  - Earnings before tax would be  $EBT = EBIT$
  - Taxes would be  $EBIT \times t$
  - Net income would be  $EBIT (1-t)$

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In words...

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- EBIT  $\neq$  actual cash flow



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Why this?

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# Terminal value

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## 1. Salvage value (SV):

- Resale value of the assets
- Taxable → Cash inflow:  $(1 - t) \times SV$

## 2. Final depreciation tax shield:

- Project's PPE in final year = CAPX not depreciated
- One-time, full depreciation of PPE → Tax credit → Inflow of  $t \times PPE$

## 3. Final net working capital

- Recoup final NWC, i.e. sell final inventory, collect final A/R, and pay final A/P
- One-time negative  $\Delta NWC = - \text{Final year NWC}$

# Example

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- FOR NEXT TIME: PREPARE THE CASE PACIFIC (DOWNLOAD ON MY WEBSITE)